

## Message Text

LIMITED OFFICIAL USE

PAGE 01 BAGHDA 01438 140404Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 DRC-01 /020 W  
-----011064 140410Z /15/62  
R 110940Z JUL 78  
FM USINT BAGHDAD  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6445

LIMITED OFFICIAL USE BAGHDAD 1438

C O R R E C T E D C O P Y (LIMITED OFFICIAL USE VICE UNCLASSIFIED)

E.O. 11652: N/A  
TAGS: BBAK, IZ  
SUBJECT: WTDR: SETHIAN ENGINEERING AND TRADING CO. WLL

REF: USDOC 11517

1. IRAQ

OFFICE USE: 2. 505 3. NA 4. 01

5. SETHIAN ENGINEERING AND TRADING CO. WLL

6. SAADOON STREET 85 L 15/1

7. BAGHDAD

8. CONTACT: ARMEN KOUYOUMDJIAN

9. TITLE: MANAGING DIRECTOR

10. PHONE: 8884062 - 8881110

11. NA  
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PAGE 02 BAGHDA 01438 140404Z

12. CABLE: SETHIAN, BAGHDAD

13. ESTABL: 1955

14. EMPL: 20

15. SIZE: LARGE

16. REPUTATION: Y-GOOD

17 RPT DATE: 07/78

OFFICE USE: 18. NA 19. NA 20. NA 21. NA 22. NA

23A. 35311/2D AGENT FOR CONSTRUCTION AND RELATED MACHINERY.

23B. 35319/2D AGENT FOR CRUSHING PLANTS.

23C. 35319/2D AGENT FOR HAND HELD COMPACTION EQUIPMENT.

23D. 30796/2D AGENT FOR CONSTRUCTION PLASTIC PRODUCTS.

24. FOREIGN SALES: LOCAL ONLY.

25. FINANCIAL REFS: FAFIDAIN BANK, TAHRIR SQUARE BRANCH  
BAGHDAD.

26. TRADE REFS: A. BARBER-GREENE OVERSEAS INC., AURORA, WILL  
60507.

B. BARBER-GREENE ENGLAND LTD., BURY SAINT EDMONDS, ENGLAND.

27. FOREIGN FIRMS REPRESENTED: FIRM CLAIMS TO HAVE AGENCY  
AGREEMENTS WITH THE FOLLOWING:

1. COMPAGNIE FRANCAISE B.K. 151 RUE DE BILLANCOURT,  
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PAGE 03 BAGHDA 01438 140404Z

92100 BOULOGNE, FRANCE, FOR STONE CRUSHING MACHINERY.

2. EXPANDITE LTD., 1-9 CHASE ROAD, LONDON W.1 ENGLAND,  
FOR CONSTRUCTION MATERIALS.

3. BARBER-GREENE ENGLAND LTD, BURY SAINT EDMONDS, ENGLAND,  
FOR ROAD BUILDING EQUIPMENT AND MACHINES.

WIM POST EVALUATION: SETHIAN ENGINEERING HAS PREVIOUSLY  
WORKED WITH U.S. FIRMS IN ENGINEERING AND FOREIGN TRADE.  
IN EARLY 1976, IRAQ DECREED A LAW REQUIRING THE REGISTRATION  
OF FOREIGN AGENCY AGREEMENTS. THE LAW RESTRICTED THE ROLE  
OF PRIVATE SECTOR AGENTS AND FEW U.S. FIRMS HAVE REGISTERED  
UNDER THE NEW LAW BECAUSE OF IRAQI REQUIREMENTS FOR  
BOYCOTT STATEMENTS WHICH ARE PROHIBITED UNDER THE EXPORT  
ADMINISTRATION ACT. SETHIAN ENGINEERING IS A LONG-  
ESTABLISHED FIRM BY IRAQI STANDARDS AND CLAIMS ANNUAL SALES  
VOLUME IN EXCESS OF 750,000 U.S. DOLLARS. THE FIRM'S LOCAL  
REPUTATION IS EXCELLENT AND THE U.S. INTERESTS SECTION  
CONSIDERS IT A GOOD CONTACT FOR SALES IN IRAQ.

29. PREP: KRIKOR H. TOPAKIAN APPR: DAVID S. ROBINS

PECK

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BAGHDA01438  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780296-0761  
**Format:** TEL  
**From:** BAGHDAD  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780777/aaaacmgf.tel  
**Line Count:** 117  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** fb0dcf77-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2058731  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR: SETHIAN ENGINEERING AND TRADING CO. WLL  
**TAGS:** BBAK, IZ  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/fb0dcf77-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014